

# RADIO BUILDS FURNITURE BRANDS

Canadians exposed to **FURNITURE** advertising were **TWICE** as likely to recall hearing the advertising on **RADIO** compared to advertising on all other channels. The secret of effective branding is to ensure that all aspects of brand communication reflect a common theme and character. A study of RadioGAUGE campaigns revealed that advertisers who used an established creative treatment, unified their creative messaging across audio and video channels, and/or used a sonic branding device, had the most successful results across all measures.



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## Brand Consideration

Canadians exposed to **FURNITURE** advertising on **RADIO** were 17% more likely to feel a greater sense of connection with the brand. This reflects radio's ability to build close relationships with listeners.

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## Ad Credibility

Canadians believe in the power of radio advertising. Those who were exposed to radio advertising for **FURNITURE** were 32% more likely to view the ad as credible.

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## Ad Awareness

People exposed to radio in the **FURNITURE** campaigns tested were 54% more likely to recall the ads than those exposed to all other media combined. This has spill over effect making respondents more aware of all advertising.

**RadioGAUGE Canada** has demonstrated that the inclusion of radio in the media mix improves results across all measures. Not only does radio increase brand awareness, those exposed to radio increased their consideration of the brand, proving that the inclusion of radio pushes the brand onto the purchase consideration list.

**RadioGAUGE** respondents exposed to radio also indexed well above average for Ad Recall.