

RADIO BUILDS ECOMMERCE BRANDS

The secret of effective branding is to ensure that all aspects of brand communication reflect a common theme and character. A study of RadioGAUGE campaigns revealed that advertisers who used an established creative treatment, unified their creative messaging across audio and video channels, and/or used a sonic branding device, had the most successful results across all measures.



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Campaign Awareness

People exposed to radio in the **eCOMMERCE** campaigns tested were 21% more likely to recall the ads than those exposed to all other media combined. This has spill over effect making respondents more aware of all advertising.

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Brand Connection

Canadian eCommerce brands tested for brand connection were 47% more likely to be connected to the brand being advertised. This reflects radio's ability to build close relationships with listeners.

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Brand Consideration

Canadians exposed to **eCOMMERCE** advertising on **RADIO** were 29% more likely to consider the brand heard on radio. Using radio raises recall, contributes to a competitive sales advantage!

RadioGAUGE Canada has demonstrated that the inclusion of radio in the media mix improves results across all measures. Not only does radio increase brand awareness, those exposed to radio increased their consideration of the brand, proving that the inclusion of radio pushes the brand onto the purchase consideration list.

RadioGAUGE respondents exposed to radio also indexed well above average for Ad Recall.